

Clareville Area Chamber of Commerce

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Getting Connected

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BOARD OF DIRECTORS

Brian Smith, President

Jason Strickland, Vice President

Richard Power, Treasurer

Greg Pittman, Past President

Shawn Loder, Director

Bonnie Goodyear, Director

Alyn Matthews, Director

Paul Tilley, Director

Deidre Patey, Director

Joe Twyne, Director

CHAMBER STAFF

Ina Marsh, Office Manager

Krista Skiffington, Marketing
Researcher

*Clareville Area Chamber of
Commerce is pleased to welcome
our most recent members:*

Moving Media

Deloitte

2014 Winter Games

2014 will be a very special year for Clareville. Our community will host the biggest sporting event in the Province. The 2014 NL Winter Games will bring over 1,500 young athletes and their families to our town. It's going to be a big undertaking that simply would not be possible without the support of our business community. The Clareville Area Chamber of Commerce would like to acknowledge the members of the Clareville and Area Chamber who contributed to the 2014 NL Winter Games: Avis Budget Car and Truck Rental; Bank of Montreal; BDO Canada LLP; Bruce's Recreation & Auto Centre Inc.; Business Development Bank of Canada; Cabot Timber Mart & Home Furnishings; Canadian Imperial Bank of Commerce; Clareville Consumers Co-op; Clareville Home Hardware Building Centre; Clareville Inn Stellar Properties; Clareville Realty Ltd; College of the North Atlantic; Diversions Computer Centre; Don Cherry's Sports Grill; Eastlink; Family Medical Clinic; Halleran & Halleran Inc.; Hatch Mott MacDonald; Hickman Automotive Group; Hollett & Sons, Inc.; Hughes & Brannan Law Offices; Mary Brown's Fried Chicken; Meridian Engineering; Mills Pittman & Twyne Law Offices; Newfoundland Power; OMB Parts & Industrial Ltd; The Packet; Quantum Studio Designs; Rodway's Printing & Office Supplies; Scotiabank; St. Jude Hotel; Steers Insurance; and the Town of Clareville.

Our contributing members take pride in being able to lend their support and they encourage everyone to seize this opportunity to volunteer. Help us show the province just how great a place Clareville is to live and to do business. We encourage our member business who has not contributed yet to the 2014 NL Winter Games to do so. Contributing to our Youth today is preparing them for our future.

Hebron Update

Bull Arm, the main construction site for the Hebron Project gravity based structure (GBS), experienced a busy year in 2013. The first concrete pour was carried out in May and this summer marked the beginning of the non-stop slip forming operation. The GBS centre shaft, storage cells, ice walls and cantilever walls were all completed by year-end and the GBS now stands at 27 meters. This is as high as the GBS will get in the dry dock area. Currently, mechanical outfitting is occurring inside the GBS. Assembly of the living quarters for the topsides got underway in 2013, and is on-going.

Next summer, the bund wall for the dry dock will be removed and the GBS will be towed to the deep water site at Bull Arm. Construction and slip forming activities will continue there until the GBS is ready for mating with the topsides.

As of September 30, 2013, more than 4,400 Newfoundland and Labrador residents were working on the Hebron Project in the province. To find out more about employment opportunities with the Hebron Project, please visit <http://www.hebronproject.com/employment.aspx>. As well, if you are a skilled tradesperson, you can register your interest in working at Bull Arm at <http://www.bullarmtrades.com/>.

Member's Spotlight
Clarenceville Home Hardware

Home Hardware is a franchise owned by the dealers which was started in 1964, in St Jacobs, Ontario, by Walter Hachborn. Walter was born in 1921, still lives in St Jacobs, and still walks to work just about every day.

Home Hardware has three large distribution centers; St Jacobs, Ontario; Debert, Nova Scotia; and Wetaskiwin, Alberta. Home Hardware has their own fleet of delivery trucks, a paint plant, and a steel door plant. They have over 60,000 products stocked in their warehouse that all dealers can order from and have in their stores within days. All Items can be searched online at www.homehardware.ca.

Today, there are close to 1100 Home Hardware stores across Canada with 52 dealers in Newfoundland-Labrador. Clarenceville Home Hardware begun in 1987 and was dealer owned for 15 years until 2002. The new owners which took it over in 2002 ran the store as a corporate store until 2008. Kevin Avery, who worked with Home Hardware for almost 26 years and was manager of the store in 2008, when he and his wife Lenora purchased Clarenceville Home Hardware Building Centre.

Currently the Clarenceville Home Hardware has a staff of 16 regular employees, and at peak times in the summer it increases to approx 22 employees. Kevin's son Matthew is currently the Manager at the store.

When the store was purchased in 2008 it was approx 9000 sq ft with a small lumberyard. Today the store is 15000 sq ft with a 30,000 sq ft warehouse with all lumber inside. Also in their warehouse they have auto stack racking system which makes all their lumber at the customer's figure tips. The current warehouse is a drive through building which makes it much easier for customers to load the products in poor weather conditions. The Store itself has undergone major changes since 2008 in respect to the types of merchandise they sell.

In 2011 the store won the Walter J Hachborn Achievement award. This is a very prestigious award and is based on many aspects in operating a store. Our store is very involved with the surrounding communities in giving back to: School Scholarships, Lunch programs, Sporting Programs, local Fire Departments, and a major sponsor in senior hockey. The Clarenceville Home Hardware is a proud supporter of Sick kids Foundation, Special Olympics, and Tree Canada.

Member's Coupon Initiative

Recently, the Chamber has been creating a coupon page to distribute throughout the town. For a small fee, Member Businesses are able to have one of their coupons included which will attract more customers to their store or service. These coupons will be available in high traffic areas such as doctor's offices, the Events Centre, etc. as well as put in loot bags at community/regional events (Trade Show & 2014 Winter Games for example). We believe that this will be an effective way to promote more business to new or existing customers. If you would like to have your businesses coupon included, contact the Chamber at 466-5800 or info@clarencevilleareachamber.net

Clarenceville Area Chamber of Commerce
Nominations for Board of Directors

The Clarenceville Area Chamber of Commerce will be hosting their Annual General Membership Meeting and Business Excellence Awards on Wednesday, February 26th, at St. Jude Hotel. During this event there will be nominations accepted for the various openings on the Chamber's Board of Directors. In order to be a Director, either the person who is running or the Business they are working for must be a member in good standing with the Clarenceville Area Chamber. If you are interested in becoming a Director, please contact Ina Marsh, Office Manager, at 466-5800 or info@clarencevilleareachamber.net to obtain a Directors nomination package. If you would like to become a member of the Chamber of Commerce, please contact Ina to obtain the application package.

Clareville Area Chamber of Commerce
2013 Business Excellence Awards
Nomination Deadline: 4 PM on January 31st, 2014
Contact the Chamber Office to obtain a nomination form

Small & Large Business of the Year:

The Small & Large Business of the Year Awards will recognize a member of the Clareville Area Chamber of Commerce that has demonstrated a continue passion for excellence and promoted the advancement of responsible business leadership within Clareville & Area.

The Criteria for the Small & Large Business of the Year Awards are:

- ✓ Small Business = 1-9 employees
- ✓ Large Business = 10+ employees
- ✓ Entrepreneurship and Business Leader
- ✓ Is motivated and Sales Growth Oriented
- ✓ Productivity and Quality Improvements
- ✓ Marketing and Promotional Achievements
- ✓ Excellent Customer Service & Satisfaction
- ✓ Increased Area Employment
- ✓ Excellence in Employee Relations
- ✓ Demonstrates good business ethics
- ✓ Supports local suppliers
- ✓ Recognized success in Quality & Delivery of Service
- ✓ Record of Community Service & Involvement
- ✓ Achievement in making the Business Age-Friendly
- ✓ Business Innovation
- ✓ Environmental Stewardship
- ✓ Must be a member in good standing

Community Cares Award:

The Community Cares Award is designed to recognize a community support group, who through their work with one of the Chamber's Membership, exemplifies outstanding Community Service to the people of Clareville and Surrounding Area.

The Criteria for the Community Cares Award includes, but not limited to:

- ✓ Must be an individual or group associated with a Chamber Member;
- ✓ Can be an employer or employee of a Member Organization/ Business who demonstrates significant community service
- ✓ Exhibited outstanding support for the Clareville Area through its donation of time, staff, financial support, in-kind resources or other services;
- ✓ Must support the goals of the Chamber Member

ADI Distributors Company Ltd.
A & P Music Inc.
Ability Employment Corporation
Alda Electric Ltd.
Amy's Music Studio
Anthony Insurance Inc.
Atlantic Canada Opportunities
Agency (ACOA)
Avis Budget Car and Truck Rental
Bank of Montreal
Barrow & Hodder Surveys Ltd.
Bell Aliant
BDO Canada LLP
Blagdon Tilley & Co.
Bruce's Recreation & Auto
Centre Inc.
Burry Group of Companies
Business Development Bank of
Canada
Cabot Timber Mart & Home
Furnishings
Cabot Pharmachoice
Cal Legrow Insurance Ltd.
Canadian Blood Services
Caribou Enterprises Ltd.
Carlson Wagonlit Harvey's Travel
Chain Store Limited
Canadian Imperial Bank of
Commerce
Clareville Consumers Co-op
Clareville Denture Clinic
Clareville Esso
Clareville Home Hardware
Building Centre
Clareville Industrial Park Ltd.
Clareville Inn Stellar Properties
Clareville Medical Arts Clinic
Clareville Realty Ltd.
Clareville Rentals
College of the North Atlantic
Comfort & Class Boutique
Community Vet Hospital, The
Compassion Home Care
Concept Appraisals Ltd.
Co-operators Insurance
Craig's Locksmithing & Security
Crombie Properties Random
Square Mall
Cromwell House
David Snow Accountants
Deloitte
Dept Advanced Education & Skills
Department of Innovation,

Business and Rural Development
Diversions Computer Centre
Don Cherry's Sports Grill
Dr. Alan O'Reilly, PMC
Dr. Geoff Bailey, Radiologist
Dr. Harold Crewe, PMC
Dr. Vincent Rice, Dentist
Eastern Health – Eastern Region
Eastern Initiatives CBDC
Eastern Roof & Floor Truss
Eastlink
Family Medical Clinic
Federation of Francophones of
Newfoundland & Labrador
Fine Things Inc.
Gander International Airport
Halleran, Drs. Dean & Debora
Hatch Mott MacDonald
Hickman Motors Ltd.
Hickman Nissan
High Birchy Development Ltd.
Hollett & Sons, Inc.
Hughes & Brannan
Johnson Insurance Inc.
K.S.A.B. Construction Ltd
Karlande Designs
Keyin College
L&P Salvage & Auto Sales Ltd.
Lakeside at Thorburn, The
LeGrow's Travel Ltd.
Mary Brown's Fried Chicken
Mercer's Marine
Meridian Engineering
Metier & Associates Inc.
Michael's NoFrills
Mills Pittman & Twyne Law Offices
Milton Fiberglass Products Ltd.
Morris 'N Co. Ltd.
Moving Media
MUNN Insurance Ltd.
New Curtain Theatre Company
Newfoundland & Labrador
Construction Safety Assoc.
Newfoundland and Labrador
Credit Union Ltd.
Newfoundland and Labrador
Organization of Women
Entrepreneurs (NLOWE)
Newfoundland Power
Newfoundland Raceway Ltd.
North Atlantic Petroleum
North Atlantic Refinery Ltd.
Notre Dame Castle Building

Centre
OMB Parts & Industrial Ltd.

Packet, The
Paint Shop, The
Parks Canada
Penney's Discount Furniture &
Appliance Ltd.
People's Optical
Percy & Drodge Accountants
Pye's Service Station Ltd.
Quantum Studio Designs
Re/Max Eastern Edge Realty Ltd.
Richard Power Accountants
Riff's Limited
Roberta Chaytor – Extended Stay
Rodway's Printing & Office
Supplies
Ross Wiseman–MHA Trinity North
Scotiabank
Shoppers Drug Mart
Short's Backhoe & Trucking Ltd
SPARK Interactive
Sobey's 552
Solar Winds Energy Inc.
Something Special Gift Boutique
& Flower Shop
St. Jude Hotel
Steers Insurance
Terra Nova Chiropractic Clinic
The Wave Hotel & Fitness Centre
Theory Works
Town of Clareville
Trinity Bake Shop Ltd
VOCM – Steele Communications

A Strong Chamber means a
Stronger Community.

Join Today!