

# Clareville Area Chamber of Commerce

# Getting Connected

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September 2012

## **BOARD OF DIRECTORS**

Brian Smith, President  
Jason Strickland, Vice President  
Richard Power, Treasurer  
Greg Pittman, Past President  
Brian Avery, Director  
Debby Yannakidis, Director  
Shawn Loder, Director  
Patrick Caines, Director

## **CHAMBER STAFF**

Ina Marsh, Office Manager

*Clareville Area Chamber of  
Commerce*

*is pleased to welcome our  
most recent members:*

***K.S.A.B. Construction Ltd-  
Corner Brook***

***MUNN Insurance Ltd.***

***People's Optical***

***Newfoundland & Labrador  
Construction Safety Association***

The Clareville Area Chamber of Commerce is pleased to welcome Lisa Curl and Pamela Lambert to the Staff. Lisa and Pam are working closely with the Profit Committee to research new products to add to the Ornament Product Line; and working with the Events Committee to plan and implement the 2012 Craft & Home Trade Show.

The Clareville Area Chamber of Commerce is in the process of preparing for this year's Craft and Home Trade Show.

The event will take place on:

**Friday, October 12 from 1:00 pm to 9:00 pm  
and**

**Saturday, October 13 from 10:00 am to 5:00 pm**

## **Admission for Exhibition:**

**Age 13 & over: \$3.00 per day or \$4.00 for 2 days**

**Age 12 & under: \$2.00 per day or \$3.00 for 2 days**

There are still a few spaces left if there are any Vendors who haven't registered for the show and are interested in doing so. The cost is:

Table Space = 10' X 8' space including drapery on back side, 1 table 2.5' X 6' and 2 chairs = \$100.00 + HST (\$113.00)

Booth Space = 10' X 8' space including drapery on three sides for more privacy, 1 table 2.5 X 6' and 2 chairs = \$200.00 + HST (\$226.00)

Extra Tables = 2.5' X 6' = \$15.00 + HST = \$16.95 each or you can bring your own extra table free of charge.

## **Chamber's Christmas Party**

The Chamber's Christmas Party will be held on December 5<sup>th</sup>, 2012 at St. Jude Hotel. The Entertainment will be announced at a later date.



## Member's Spotlight

Craig's Locksmithing & Security Inc. is a successful, local business that has experienced tremendous growth over the past number of years as a result of hard work and dedication by its owners, Craig & Kathy Haines. The business has been around for over twenty years which does not happen without a clear focus and determination.

Craig always had a dream. That dream was to continue the family tradition, being self-employed. Not knowing what to do was his biggest obstacle; then one day, while reading a workshop magazine, Craig saw an ad for a course promoting Locksmithing. With the desire to become the fourth generation of being self-employed, and realizing that Clarendville could use the services of a locksmith; Craig did the course and received his locksmith and security certification. He started working part-time and every cent he made he put back into his business.

In 1994, once passing the hurdles of start-up, Craig's first real opportunity to get things going was when a vacancy in a building his father owned became available. When his sales started increasing, he started paying rent, he was working for himself and he was working all the time. From there on out, every opportunity he saw to expand his business became a reality. He purchased a glass shop and increased his man hours by hiring one of their employees, and shortly thereafter a second employee. This enabled the business to expand into other areas such as security systems, aluminum entrances, garage doors, flat glass, automotive glass, commercial doors and hardware, and car/truck accessories.

In 1998, the first home of Craig's Locksmithing & Auto Glass was built. In 1999, after realizing the demand, the first 17 unit self storage building was built. Over the next few years, this expanded to include two more 17 unit self storage building, and later, a 28-unit dry storage facility. In 2010, one of his major suppliers wanted him to expand into their franchise. However, Craig wanted to concentrate, mainly, on his own business so he created an opportunity for his supplier and for himself. With their offer on the table, he negotiated a deal giving them the opportunity to set up a new business in Clarendville by leasing the home of Craig's Locksmithing & Autoglass and they agreed. In the months to follow, Craig's Locksmithing & Autoglass expanded again, and made their biggest investment yet; a pre-engineered, steel-structured facility, housing the new home of Craig's Locksmithing & Auto Glass, as well as, 20 climate-controlled storage units. In 2011 Craig's Locksmithing and Autoglass began building another state-of-the-art, climate-controlled and dry storage facility that will house an additional 80 units.

This year, 2012, marks the 21<sup>st</sup> year of business for Craig's Locksmithing & Auto Glass. Clarendville's "friendly lock doctor", as he is known, has contributed significantly to the community over the years volunteering his time with:

- the Clarendville Fire Department since 1991
- supplying storage units, at no charge, to the Canadian Red Cross Society and to The Salvation Army
- supporting local charities and fundraisers
- donating three (3) computers and a camera system to the Clarendville Middle School.
- Craig is a dedicated supporter and sponsor for the Clarendville Caribous and a Committee Member.

Presently, with five (5) employees, Craig looks forward to adding a sixth member to his team and the 5<sup>th</sup> generation – his son, Jordan.

For all your Locksmithing and Security needs, contact Craig's Locksmithing at 466-5625 or [craiglock@nfld.net](mailto:craiglock@nfld.net) or visit the location at 6 Blackmore Avenue in Clarendville.